



بِسْمِ اللَّهِ الرَّحْمَنِ الرَّحِيمِ

Dynea Pakistan Limited Corporate Briefing

Financial Year 2020-21

Highlights for the year ended June 30, 2021

- The Net Sales revenue increased from Rs 4,492 million to Rs 6,827 million, showing an increase of 52% mainly because of increase in sales volume.
- Profit before tax increased from Rs. 359 million to Rs. 1,329 million which is highest profit since inception.
- Cash dividend for the year 2020-21 is Rs. 7.50 per share inclusive of Rs. 2.50 paid in half year.
- In response to increasing demand of our products, the Company expanded its urea/ melamine formaldehyde moulding compound capacity at the Gadoon factory during the year 2020-21. Further debottlenecking of same urea/ melamine formaldehyde moulding compound plant and formaldehyde plant has also been completed in October, 2021.

Performance for the year ended June 30, 2021

Operating Highlights		Year ended June 30		% change
		2021	2020	2021 vs 2020
Sales Quantity	M.Tons	96,954	65,778	47.40%

Net Revenue	Rs. in Million	6,827	4,492	51.97%
Gross Profit	Rs. in Million	1,636	783	118.62%
Profit Before Tax	Rs. in Million	1,329	359	270.48%
Profit After Tax	Rs. in Million	939	253	270.48%

Earnings per Share	Rs.	49.73	13.42	270.48%
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Financial Position		As at June 30		% change
		2021	2020	2021 vs 2020

Total Assets	Rs. in Million	3,408	2,346	45.27%
Shareholders' Equity	Rs. in Million	2,382	1,585	50.28%

Business Outlook

Covid-19 will continue to affect the Company's operations for the foreseeable future. By the Grace of Almighty Allah, the Company is on track to deal with the various situations as they arise.

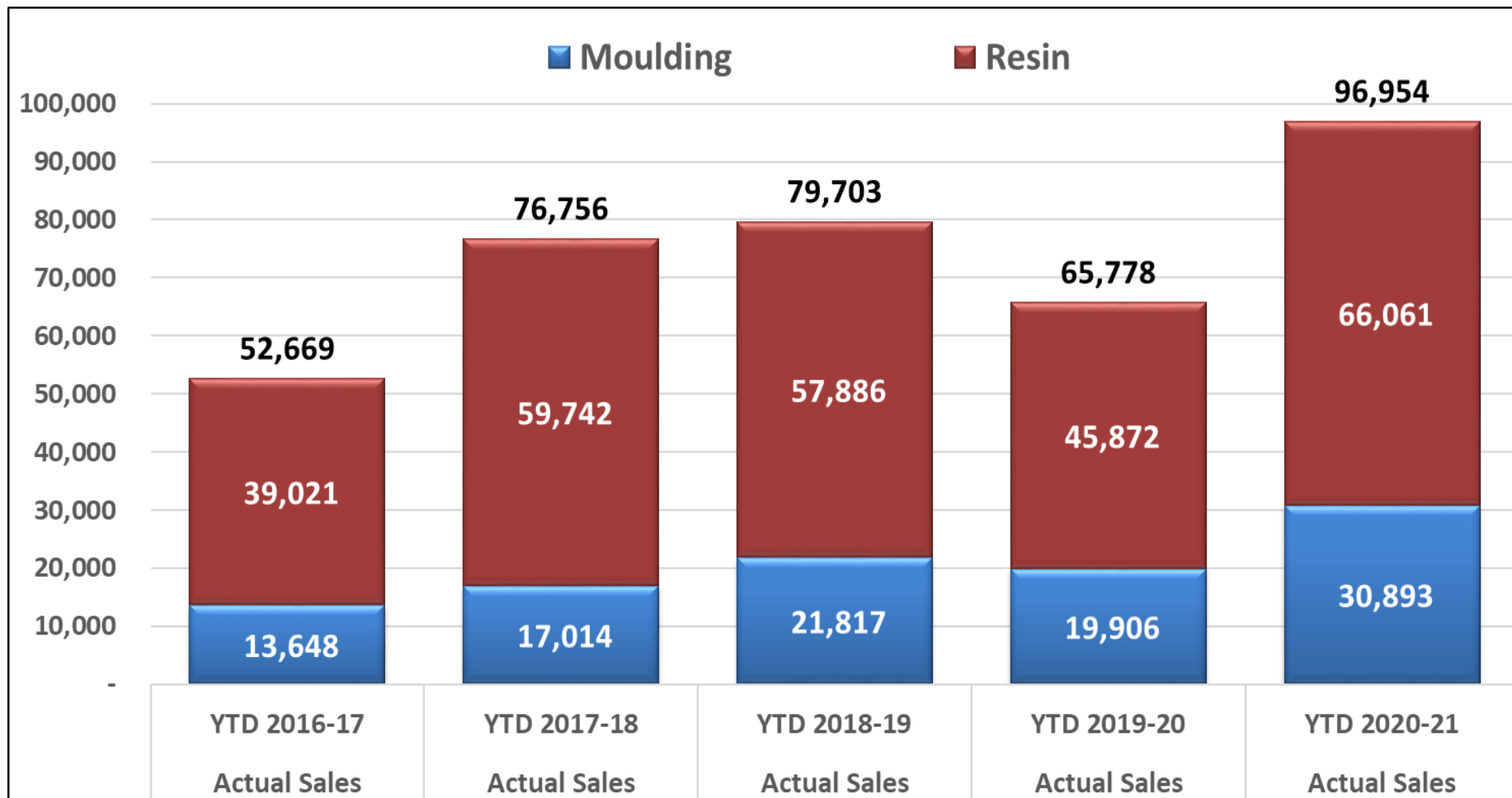
Subject to ongoing economic stability and the impacts of Covid-19 being kept under control, the Company strongly believes its management team and factory workforces together with our customers' businesses remaining healthy will ensure that sales targets for the coming year will be achieved.

Debottlenecking has been completed at Gadoon which increased production capacity of moulding compounds by 6,000 MT and formaldehyde by 10,000 MT.

In line with the positive indicators being shown in the construction industry, tableware manufacturing and other interconnected industries, the Company will continue to seek additional growth opportunities. As part of this strategy, the Company is looking to diversify into related industries; that is, to continue to build on what we are good at.

Increase in raw material prices, devaluation of currency and delayed shipments of imported raw materials are major areas of concern.

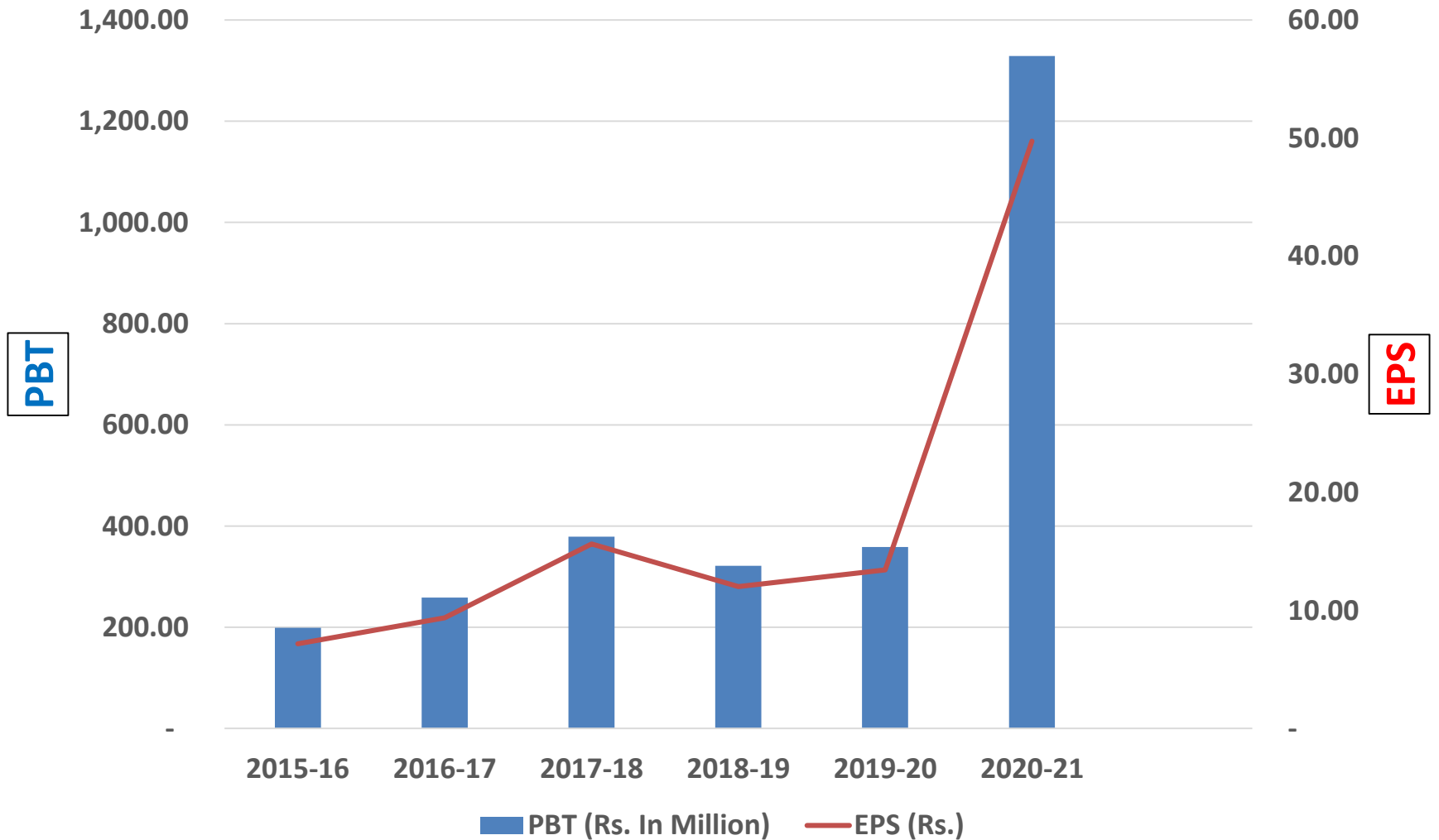
Sales Comparison (Metric Tons)



Key Operating & Financial Data

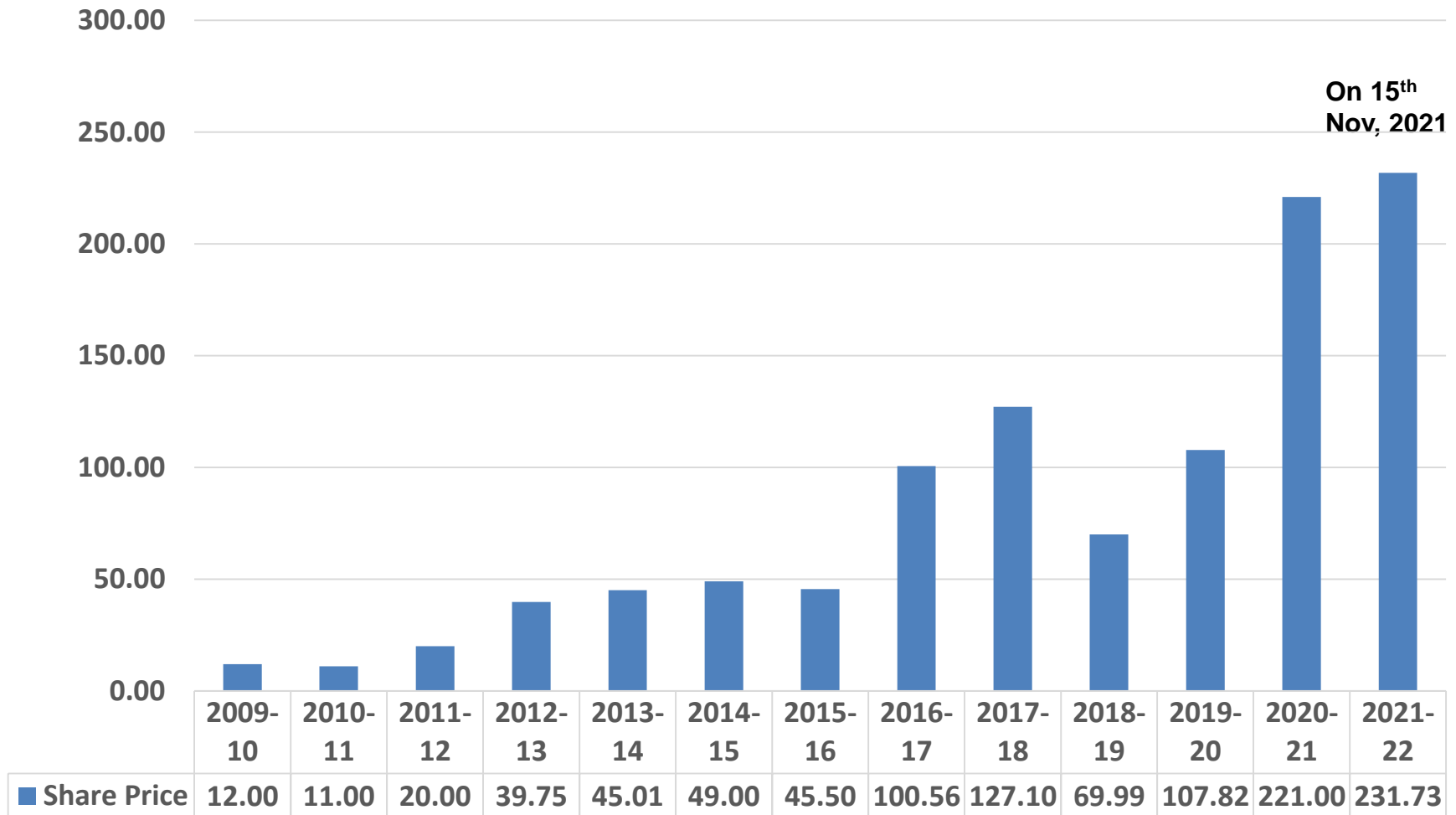
	<u>2020-21</u>	<u>2019-20</u>	<u>2018-19</u>	<u>2017-18</u>	<u>2016-17</u>	<u>2015-16</u>
	----- (Rupees in thousands) -----					
<u>FINANCIAL POSITION</u>						
SHAREHOLDERS EQUITY	2,381,961	1,584,896	1,378,728	1,274,497	1,055,100	925,304
TOTAL ASSETS	3,407,590	2,345,880	2,360,672	2,275,142	1,292,328	1,190,005
<u>OPERATING RESULTS</u>						
TURNOVER	6,827,204	4,492,455	5,140,030	3,858,318	2,497,540	2,418,400
PROFIT/(LOSS) BEFORE TAXATION	1,328,754	358,664	321,480	379,096	258,910	199,229
TAXATION	(390,145)	(105,315)	(94,579)	(84,209)	(81,932)	(63,882)
PROFIT / (LOSS) AFTER TAXATION	938,609	253,349	226,901	294,887	176,978	135,347
EARNING / (LOSS) PER SHARE Rs.	49.73	13.42	12.02	15.63	9.38	7.17
CASH DIVIDENDS %	150.00	100.00	50.00	130.00	80.00	50.00

PBT & EPS



Market Price Historical Data (In Rs.)

Position as on June



Q & A Session