

بِسْمِ اللَّهِ الرَّحْمَنِ الرَّحِيمِ





# DYNEA PAKISTAN LTD.

Corporate Briefing Session 2023-24



# Company Profile



- Dynea Pakistan Limited was incorporated in Pakistan as a public limited company, under the repealed Companies Act, 1913 (now the Companies Act, 2017) on 20 June, 1982 and is listed on the Pakistan Stock Exchange Limited.
- The Company is engaged in the manufacture and sale of formaldehyde, urea / melamine formaldehyde and moulding compound.
- The registered office of the Company is situated at 9th Floor, Artistic Tower, Plot No.39/A-2, Block-6, P.E.C.H.S, Shahrah-e-Faisal, Karachi.
- Production facilities:
  - Hub, Balochistan; and
  - Gadoon, KPK.

# HISTORY

**1982**

Started As Dyno Pakistan

**2010**

Procured New Production  
Plant and Equipment

**2014**

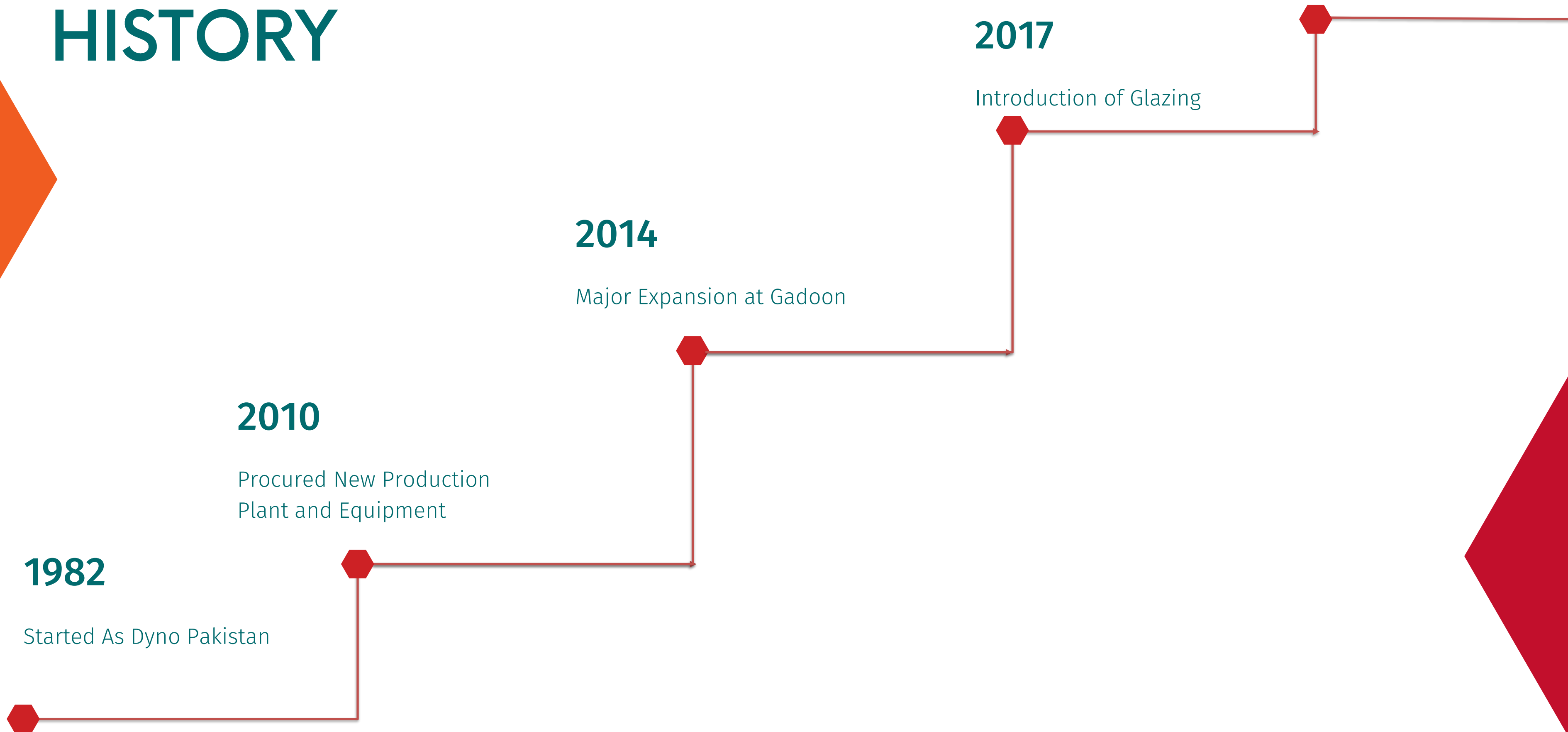
Major Expansion at Gadoon

**2017**

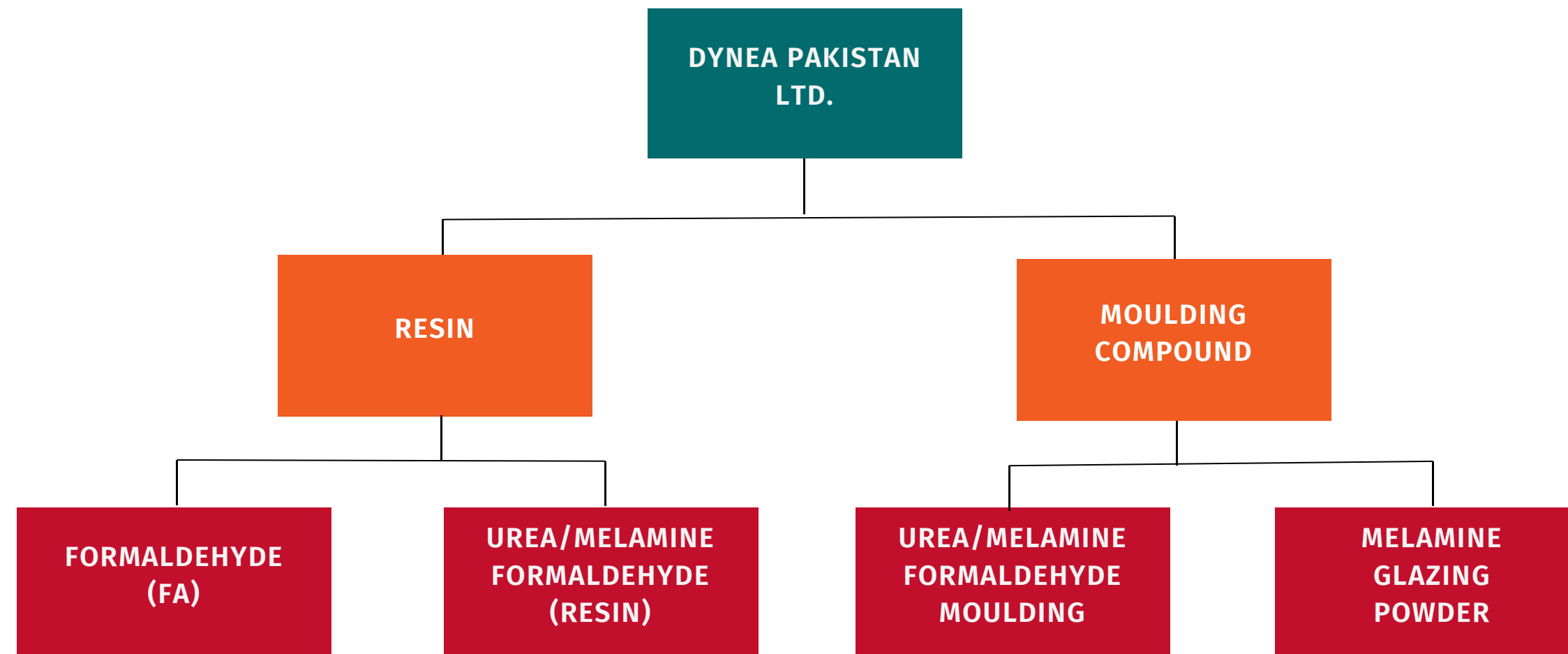
Introduction of Glazing

**2021**

Expansion of Gadoon Plant

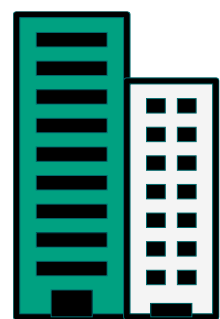


# PRODUCT PORTFOLIO



# Strategic/ Operational Developments

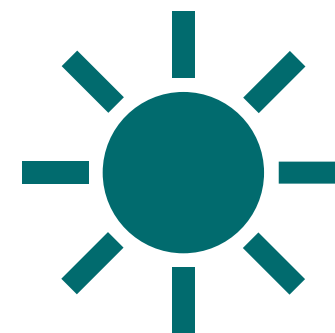




Change in Technology



Capacity  
Expansion



Clean Energy - Solar



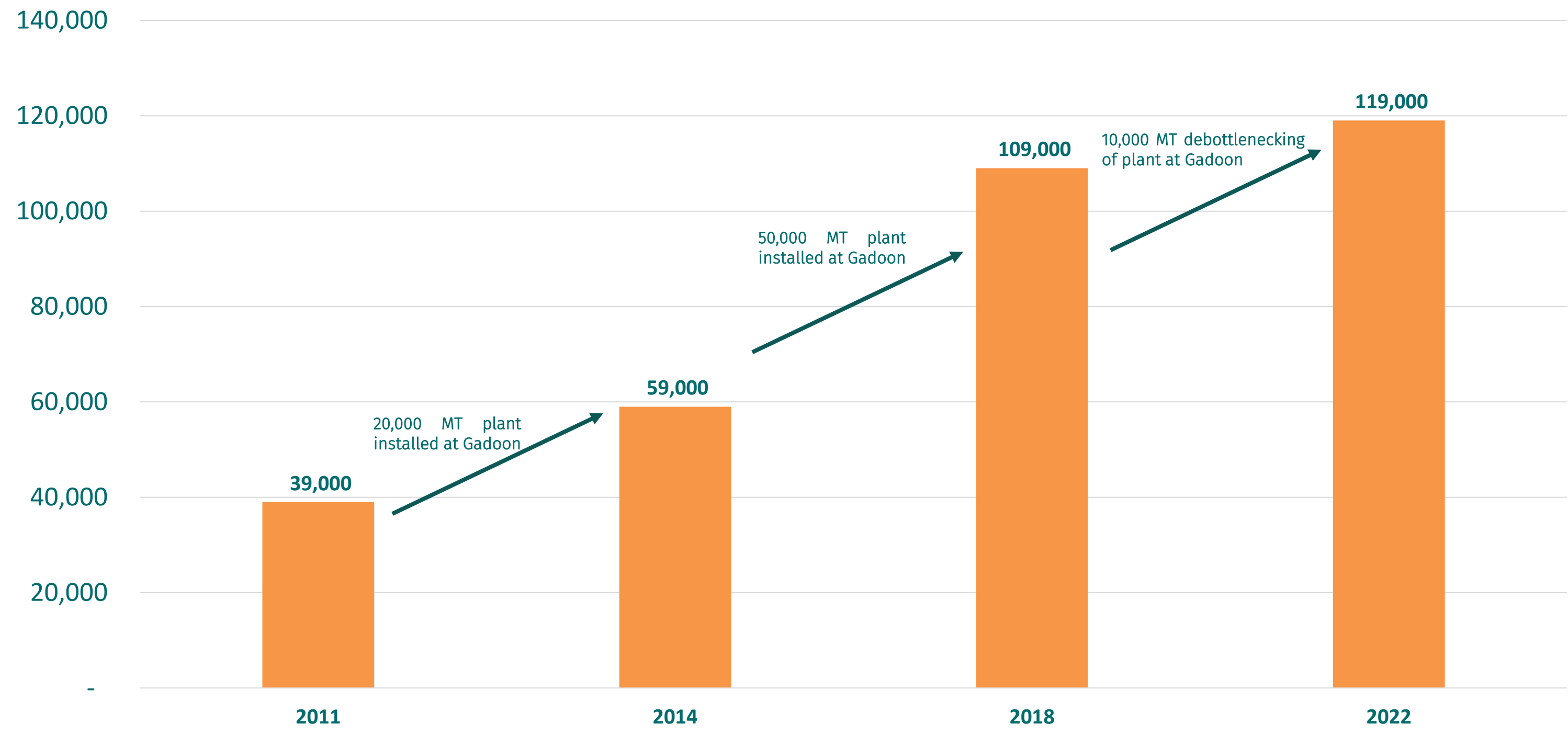
Going Global





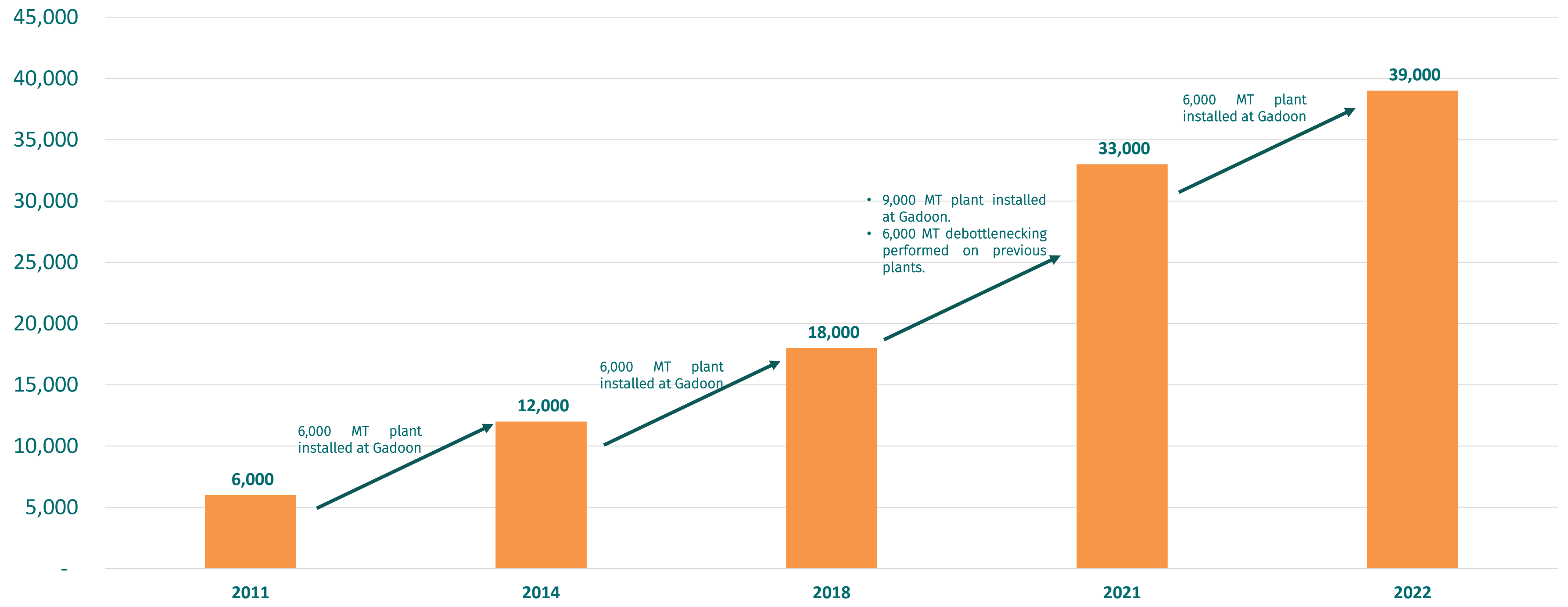
# CAPACITY EXPANSION

## FORMALDEHYDE



# CAPACITY EXPANSION

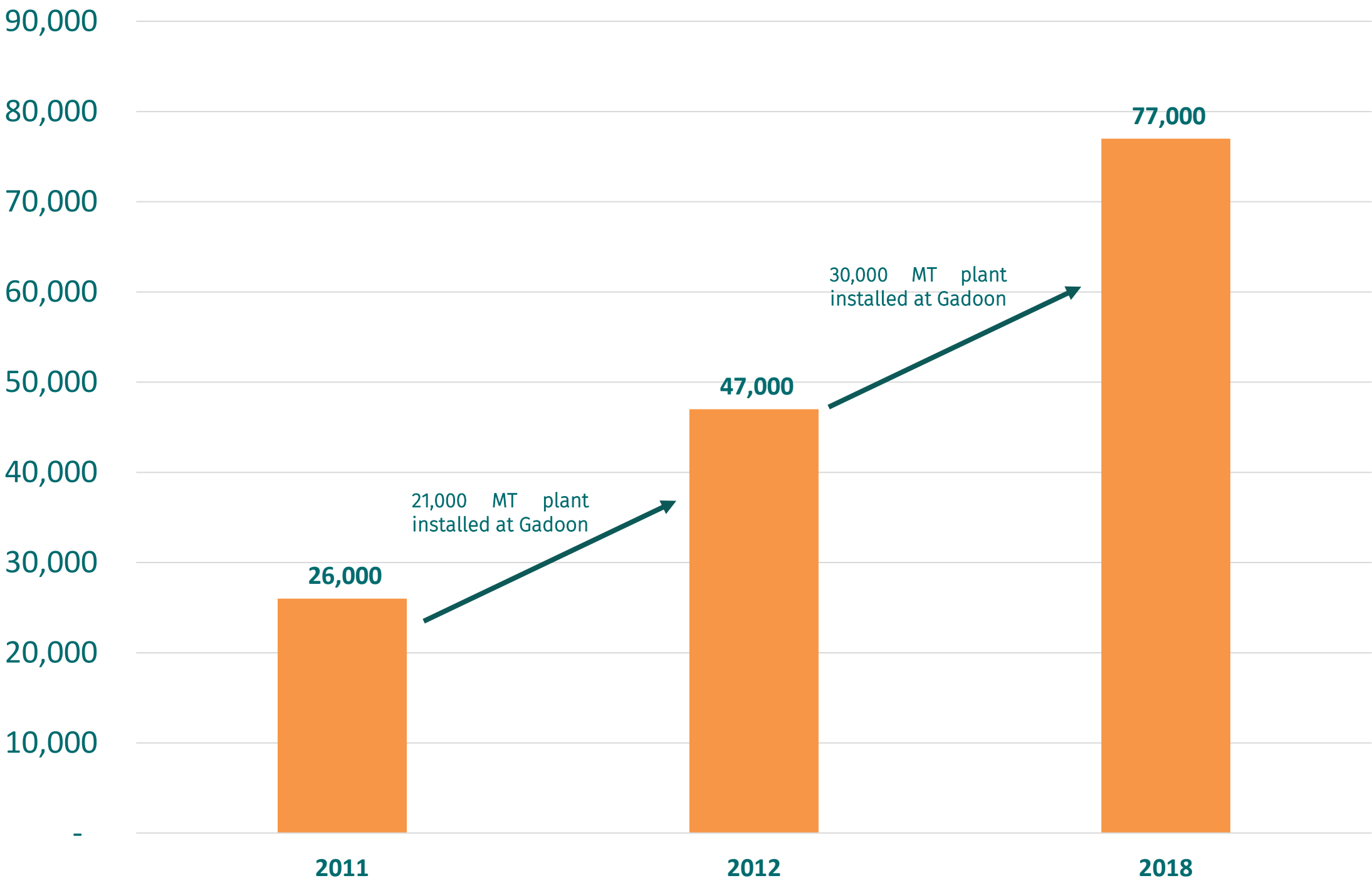
## Moulding Compound



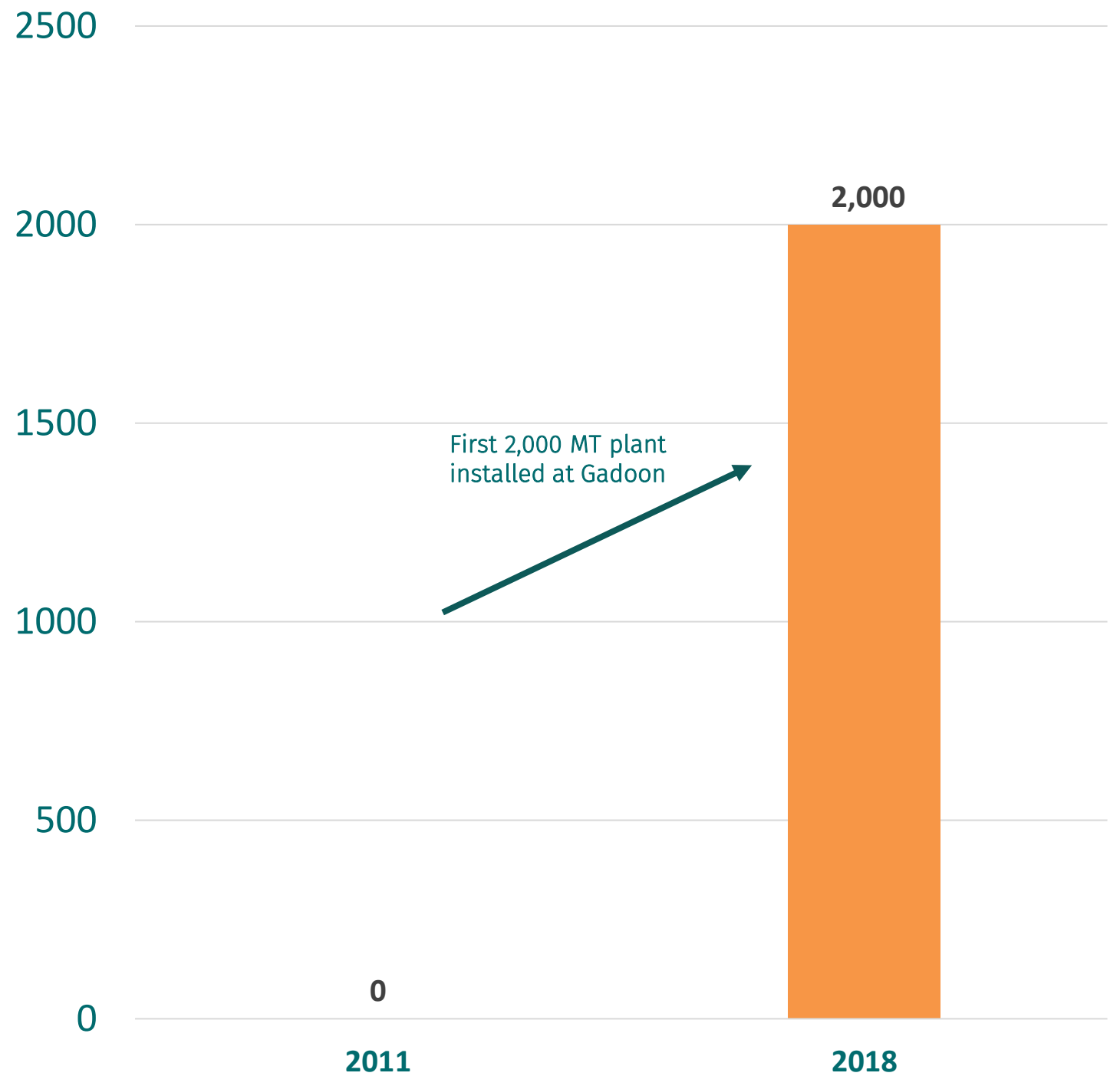


# CAPACITY EXPANSION

## RESIN



## GLAZE

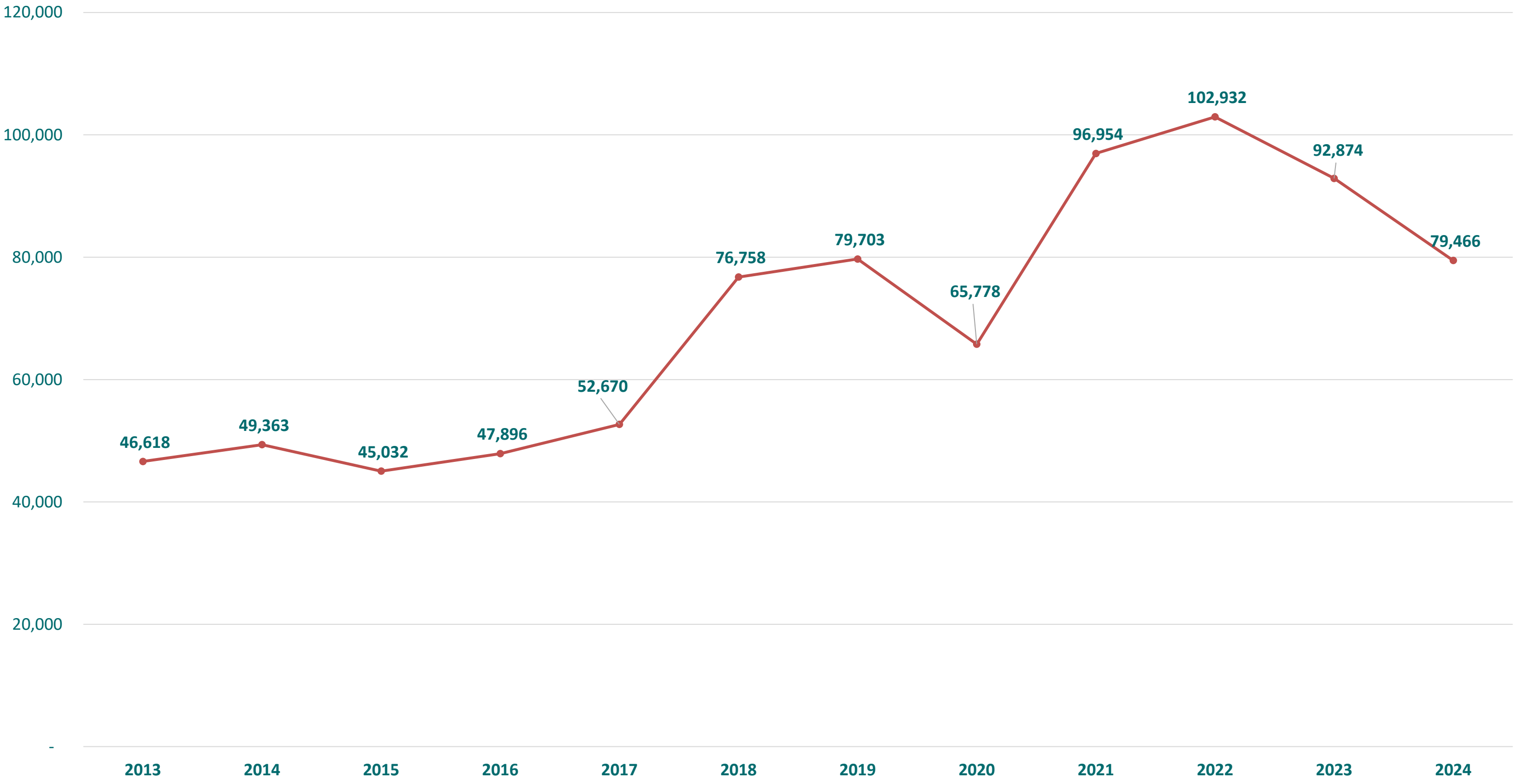


# INSTALLATION OF SOLAR

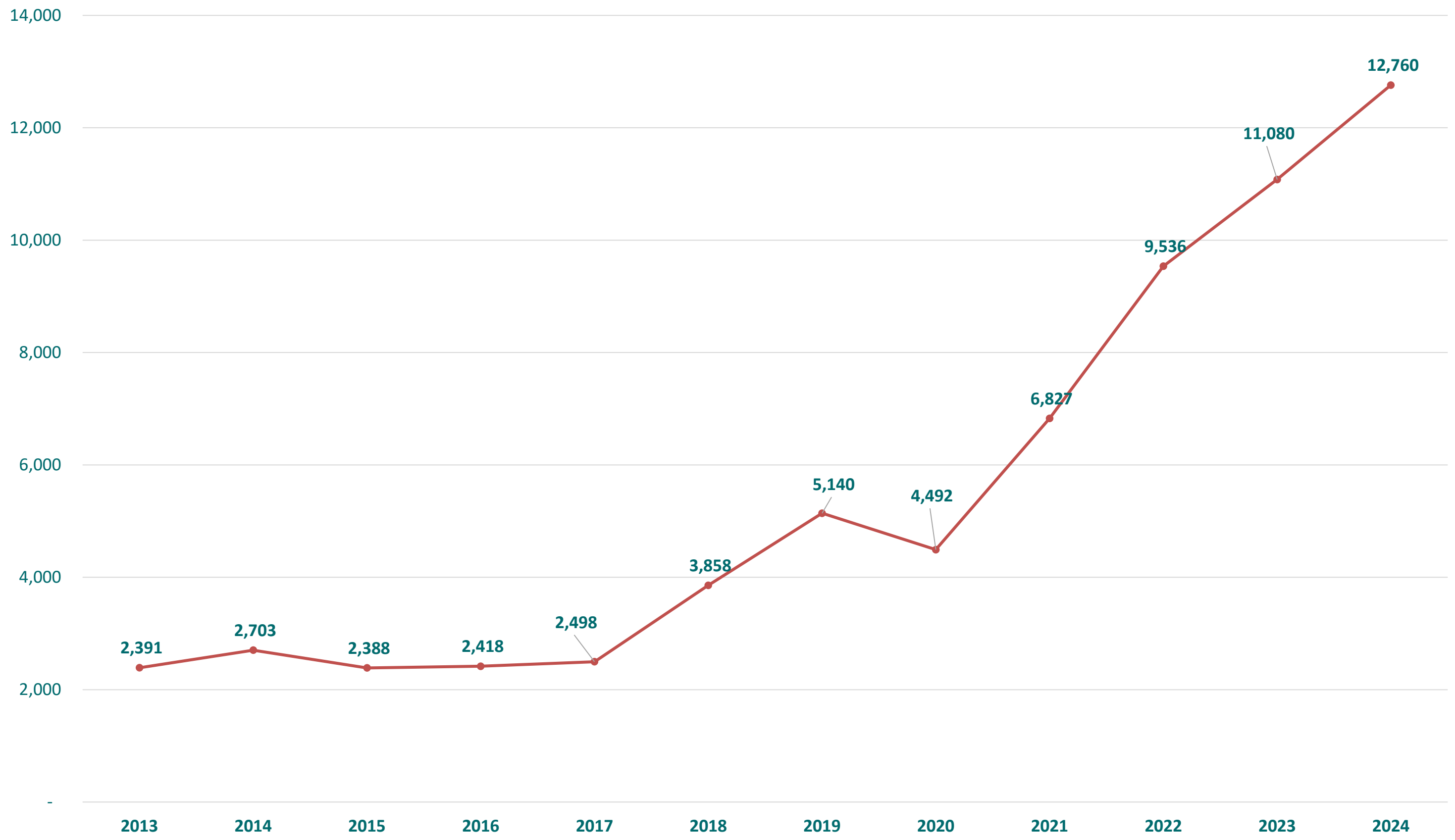
- Solar has been installed at Gadoon (2022-23).
- Solar installation is in progress at Hub.



# FINANCIAL INFORMATION



**Sales Volume**  
**(M.Tons)**



**Sales Value**

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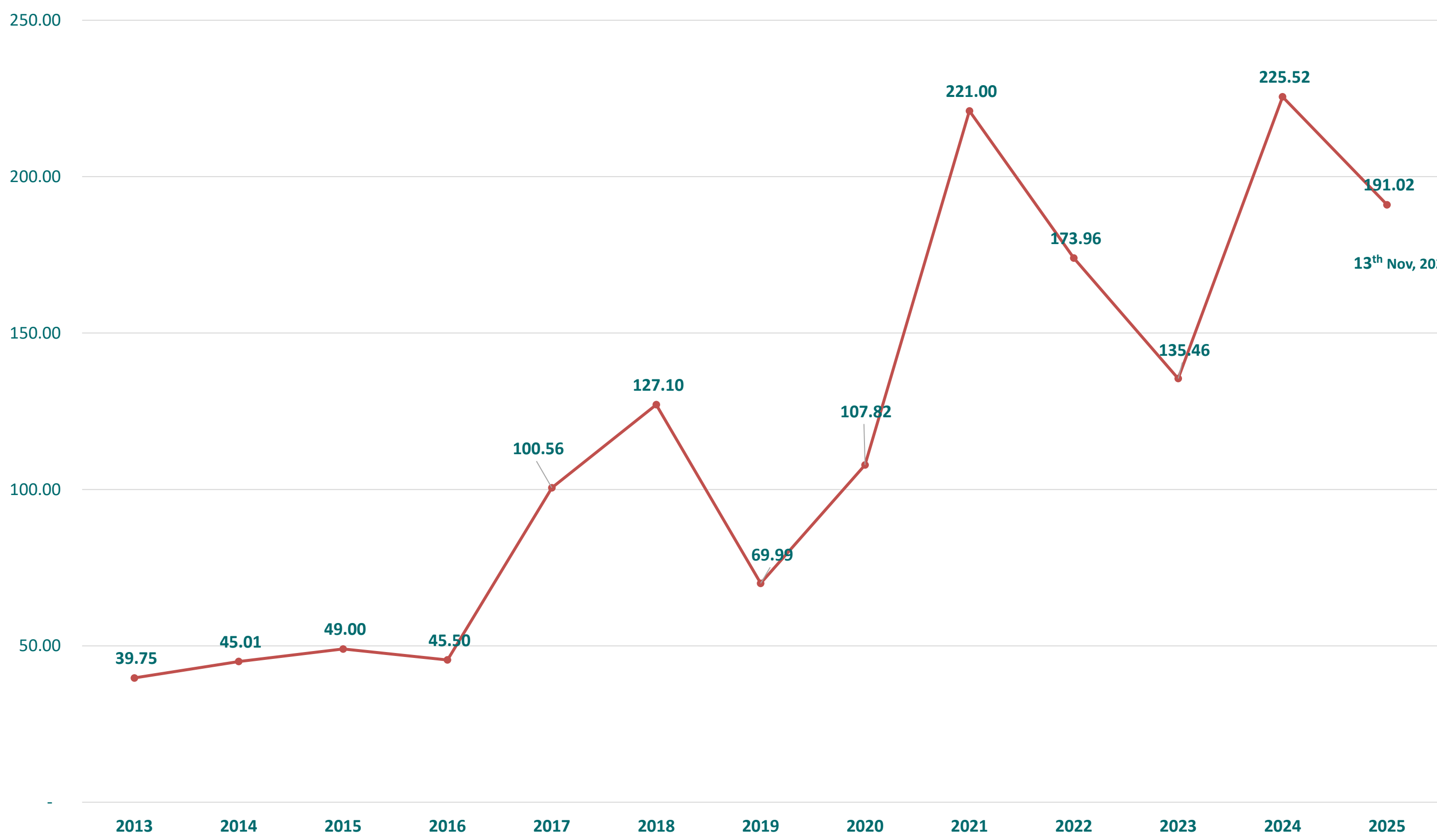
**Rs. in mn.**





**PBT**  
**Rs. in mn.**





**Market Price**  
**Rs.**

# MAJOR CHALLENGES

## Maintaining the momentum from the last decade

- Grow sales and defend market share in the face of competitive expansions
- Focus on further efficiency gains
- Technology improvements and new product development

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## Minimize downwards pressure on margins due to competition and weakening PKR

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## Planning for Diversification & Future Growth

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# Question & Answer Session

